

Message Text

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PAGE 01 STATE 188106

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BEWT/TPD/562/MGOODWIN/SB

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COM/BEWT/TPD/OJERSCHKOWSKY

COM/BEWT/EEAD/554/DJHASFURTHER

COM/BEWT/EEAD/554/MLVINE

COM/BEWT/EEAD/554/MHUTCHISON

COM/DIBA/OIM/D/266/EHEISER

EUR/EE/DMILLER

EB/EWT/JBEMIS

EUR/CE/MR.KORNBLOOM

----- 005599

P 082120Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST PRIORITY

AMEMBASSY BUDAPEST

AMEMBASSY BERLIN

AMEMBASSY VIENNA

UNCLAS STATE 188106

E.O. 11652: N/A

TAGS: BEXP, RO, HU, GE, AU

SUBJECT: CHEMICAL/PETROCHEMICAL TECHNICAL SALES SEMINAR

--- (TSS)

REF: A) STATE 115374 B) VIENNA 5868 C) BUCHAREST 3054

D) BUDAPEST 2158

1) REFTELS B,C,D, - CHEMICAL/PETROCHEMICAL TSS RECRUIT-
MENT CONTINUES, AT PRESENT THREE FIRMS ARE PARTICIPATING.
FIRM'S NAMES AND PAPER TOPICS FOLLOW:

2) FINNIGAN CORPORATION-RECENT ADVANCES IN INSTRUMENTATION
AND APPLICATIONS OF COMPUTERIZED GAS CHROMATOGRAPH/MASS
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SPECTROMETER SYSTEMS.

3) CYANAMID INTERNATIONAL - POLYACRYLATE ELASTOMERS. FOR AUTOMOTIVE AND OTHER HIGH TEMPERATURE APPLICATIONS.

4) CHEVRON RESEARCH COMPANY - PRODUCTION OF AROMATICS, SPECIFICALLY BENZINE.

5) ADVANCE MAN AND ESCORT OFFICER FOR CHEMICAL/PETRO-CHEMICAL TSS WILL BE ARNOLD WEISS, DIRECTOR BEWT/TDAD. EMBASSIES REQUESTED TO RESERVE SINGLE ROOM FOR FOLLOWING

SCHEDULE: (A) VIENNA; OCT. 11-13; (B) BUCHAREST; OCT. 14-16 (C) BUDAPEST, OCT. 17-22; (D) EAST BERLIN, OCT. 23-28 (E) VIENNA, OCT. 28-30. WEISS WILL MEET AND BRIEF TSS GROUP IN VIENNA OCT. 31-NOV. 1 AND WILL OCCUPY ONE BED-ROOM SUITE ALREADY RESERVED, REFTEL B.

6) CHEMICAL/PETROCHEMICAL TSS REVISED GROUP SHCHEDULE WILL BE (A) VIENNA, OCT 31-NOV. 1; (B) BUCHAREST, NOV. 2-NOV. 5; (C) BUDAPEST, NOV. 5-NOV. 11; (D) BERLIN, NOV. 11-NOV. 14.

7) REFTEL A, EMBASSIES REQUESTED TO GIVE LATEST DATE TO RECEIVE MATERIALS TO BE TRANSLATED AND SENT TO VIENNA FOR PRINTING.

8) VIENNA ONLY: WHAT IS TIME FRAME FOR PRINTING SCHEDULE ONCE PAPERS RECEIVED?

9) HOOKER CHEMICALS AND PLASTICS CORP. HAS JUST JOINED TSS. PAPER TOPIC NOT YET AVAILABLE. KISSINGER

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